

CPQs

Question 1

1 / 1 pts

What will happen when a customer's credit rating is downgraded? Will their credit limit be increased, decreased, stay the same?

Correct answer: A customer's credit limit will be decreased.

Incorrect answer: A customer's credit limit will be increased.

Incorrect answer: A customer's credit limit will stay the same.

Incorrect answer: A customer's credit limit will be increased.

Question 2

1 / 1 pts

Are you able to view a customer's credit rating? Will it be shown on the customer's credit report?

Correct answer: A customer's credit rating is not shown.

Incorrect answer: A customer's credit rating is shown on their credit report.

Incorrect answer: A customer's credit rating is not shown.

Incorrect answer: A customer's credit rating is shown on their credit report.

Incorrect answer: A customer's credit rating is shown on their credit report.

Incorrect answer: A customer's credit rating is shown on their credit report.

Incorrect answer: A customer's credit rating is shown on their credit report.

Question 3

1 / 1 pts

What happens when a customer's credit rating is downgraded?

Correct answer: A customer's credit limit will be decreased.

Incorrect answer: A customer's credit limit will be increased.

Incorrect answer: A customer's credit limit will stay the same.

Incorrect answer: A customer's credit limit will be increased.

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