

## **Restaurant General Manager**

**Job Purpose:** Delivers revenues and profits by developing and providing appealing restaurant service; managing staff.

### **Restaurant General Manager Job Duties:**

- Establishes restaurant business flow by surveying restaurant demand; reaching out to people in the community; identifying and evaluating competitors; preparing financial, marketing, and sales projections, analyses, and estimates.
- Meets restaurant financial objectives by preparing strategic and annual forecasts and budgets; analyzing variances; initiating corrective actions; establishing and monitoring financial controls; developing and implementing strategies to increase average meal checks.
- Attracts patrons by developing and implementing public and community relations programs; evaluating program results; identifying and tracking changing demands.
- Controls purchases and inventory in communication with VP of Restaurants and Director of Restaurant Operations by reviewing and evaluating usage reports; analyzing variances; taking corrective actions.
- Maintains operations by preparing policies and standard operating procedures; implementing production, productivity, quality, and patron-service standards; determining and implementing system improvements.
- Maintains patron satisfaction by monitoring, evaluating, and auditing food, beverage, and service offerings; initiating improvements; building relationships with preferred patrons.
- Accomplishes restaurant and bar human resource objectives by recruiting, selecting, orienting, training, assigning, scheduling, coaching, counseling, and disciplining management staff; communicating job expectations; planning, monitoring, appraising, and reviewing job contributions; planning and reviewing compensation actions; enforcing policies and procedures.
- Maintains safe, secure, and healthy facility environment by establishing, following, and enforcing sanitation standards and procedures; complying with health and legal regulations; maintaining security systems.
- Accomplishes company goals by accepting ownership for accomplishing new and different requests; exploring opportunities to add value to job accomplishments.

**Skills/Qualifications:** Accounting, Developing Budgets, Financial Planning and Strategy, Decision Making, Process Improvement, Strategic Planning, Verbal Communication, Customer Focus, Management Proficiency, Managing Profitability, Quality Focus

# Sample Of Job Description Restaurant Manager

**Angela C. Adams**



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**Job descriptions and illustrative examples of payroll positions and duties** United States. National Mediation Board,1960      **The Restaurant Manager's Handbook** Douglas Robert Brown,2003 Accompanying CD ROM contains copies of all forms contained within the text      **Hospitality Management, Strategy and Operations** Lynn Van der Wagen,Anne Goonetilleke,2015-05-20 Hospitality Management 3e covers the core competency units in SIT07 Tourism Hospitality and Events Training Package for the Diploma and Advanced Diploma in Hospitality Management It provides the foundation knowledge needed for the role of a hospitality manager The 3rd edition continues to combine theory with a skills building approach to explain the key principles of hospitality management at a supervisory line management and senior management level The text helps students develop the professional skills necessary to ensure quality products and services in all hospitality operations      **The Restaurant Managers Handbook** Douglas Robert Brown,1989 This comprehensive manual will show you step by step how to set up operate and manage a financially successful foodservice operation Charts Forms Extensive Resource Guide Six entirely new chapters 480 pages New companion CD ROM containing all the forms checklists form the book in ready to use format 118 Charts Forms Diagrams and Checklists      **Word 2010 All-in-One For Dummies** Doug Lowe,2010-04-29 A complete guide to the world s most popular word processing software Microsoft Word is the most popular word processing software on the planet and the most used application in the Microsoft Office productivity suite Along with the rest of Office Word has been enhanced with new features and capabilities in the 2010 version Word s many users will find new things to learn and use in Word 2010 and this all in one guide gets them up to speed while providing a reference for taking Word to the next level Word is the top selling application in the Microsoft Office suite and is the leading word processing software Both newcomers to Word and experienced users will need instruction in Word 2010 s new features including online editing capabilities online document collaboration and an improved search function Nine minibooks cover Word basics editing formatting inserting bits and pieces publishing documents using reference features mailings customizing Word and special features for developers Word 2010 All in One For Dummies makes it easier for Word users everywhere to get up and running with Word 2010 and its new features      **The Restaurant Manager's Success Chronicles** Angela C. Adams,2008 Restaurants are one of the most frequently started businesses yet they have a high failure rate A study has shows that it is 57% and 61% after three years Don t be a statistic on the wrong side plan for success This is the only book of its kind with insider secrets Here are given real life examples of how successful restaurant operators avoid the pitfalls and thrive Hundreds of tricks tips and secrets are given on how to make money with your restaurant      **Human Resource Management** H. John Bernardin,Joyce E. A. Russell,1992 This core course book combining a human resources management text with original experiential exercises emphasizes the development of student skills and competencies It provides comprehensive coverage of the key areas of HRM theory and practice and includes a wide array of contemporary

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